

Message Text

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PAGE 01 FRANKF 01713 191300Z

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ACTION EUR-02

INFO OCT-01 ISO-00 EB-02 /005 W
----- 009917

R 191234Z MAR 74
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 6736
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRNAKFURT 1713

E.O. 11652: N/A

TAGS: BEXP GW

SUBJECT: WTDR-PAUL, W GLAS-UND KERAMIK

1. ADDRESS: POSTFACH 280, 7-9 HORSCHMUELHLENWEG, 3578
SCHWALMSTADT 1-TREYSA, WEST GERMANY, CALBE: NONE,
TELEX: 493643, PHONE: 06691-21260, OFFICER: ECKART W PAUL,
OWNER.

2. THE FIRM HAS BEEN IN POSSESSION OF THE FAMILY PAUL SINCE
ITS ESTABLISHMENT IN 1910. IT IS A MEDIUM SIZED IMPORTER AND
DISTRIBUTOR OF TABLE AND KITCHEN GLASSWARE AND STONEWARE.
THE FIRM HAS 20 EMPLOYEES AND 5 CONTRACTED SALES-
REPRESENTATIVES. SALES AREA IS WESTERN GERMANY.

3. FINANCIAL REF: STADTSPARKASSE SCHWALMSTADT,
TRADE REF: LOCAL CHAMBER OF COMMERCE.

4. FOREIGN FIRMS REPRESENTED: FIRM IMPORTS FROM ANCHOR
HOCKING, LANCASTER, OHIO (TABLE GLASS).

5. THE FIRM AND ITS OWNER HAVE A GOOD REPUTATION AND
THE FINANCIAL SITUATION IS DESCRIBED AS ORDERLY. THE FIRM
OWNS REAL ESTATE, PROBABLY ITS BUSINESS ADDRESS, VALUED
AT ABOUT DM 400,000 WITH NORMAL ENCUMBRANCES. OTHER
CAPITAL IS INVESTED IN EQUIPMENT AND INVENTORY. NO DERO-
GATORY INFORMATION WAS RECEIVED ON PAYMENTS. RECOMMENDED
AS A BUSINESS CONTACT FOR US FIRMS.

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6. INFO 3/74. PREPARED BY PA BARTOLSIC AND APPROVED
BY A L VELER.HARLAN

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Message Attributes

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Draft Date: 19 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
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30 JUN 2005

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Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTDR-PAUL, W GLAS-UND KERAMIK
TAGS: BEXP, GE
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005